



## CREDIT APPLICATION

To Our Valued Customer:

Thank you for your interest in Erie Materials, Inc. We are pleased to present you with this account information and credit application form.

Our goal is to give you the highest possible level of service at all times. We feel it is our responsibility to deliver quality products at competitive prices whenever you place an order with us. Our mission statement is "We are determined to be your best building materials supplier," and our success over the years will continue to be based on excellent customer service.

To help maintain our high level of service we must also maintain a strict credit policy, which we consider an additional customer service. We maintain the belief that nothing moves material faster, be it from our supplier to our customers, than a paid account.

In order for us to expedite the processing of this credit application, we request that you complete the application fully and sign in the proper place. Should we require any additional information in order to make a fair evaluation, the credit department or your salesperson will notify you. Thank you.

### CORPORATE OFFICE

**SYRACUSE**

500 Factory Ave.  
P.O. Box 476  
Syracuse, NY 13211  
(315) 455-5292  
Fax (315) 454-5622



**ALBANY**

99 Railroad Avenue  
P.O. Box 5548  
Albany, NY 12205  
(518) 454-0080  
Fax (518) 454-0088



**AUBURN**

Rte. 5 & 20 West  
P.O. Box 186  
Auburn, NY 13021  
(315) 253-9703  
Fax (315) 252-8516



**BINGHAMTON**

Phelps St.  
P.O. Box 1584  
Binghamton, NY 13902  
(607) 773-8006  
Fax (607) 724-2871



**ELMIRA**

48 Philo Rd. W.  
P.O. Box 2038  
Elmira Heights, NY 14903  
(607) 739-3399  
Fax (607) 739-3887



**SCRANTON**

700 North-South Rd.  
P.O. Box 134  
Scranton, PA 18504  
(570) 346-3390  
Fax (570) 346-3477



**UTICA**

9545 River Rd. (Rt. 49)  
P.O. Box 427  
Marcy, NY 13403  
(315) 732-6646  
Fax (315) 732-5424



**WATERTOWN**

22293 Teal Park Dr.  
P.O. Box 749  
Watertown, NY 13601  
(315) 779-9243  
Fax (315) 779-9253



**WILLIAMSPORT**

7784 S. Highway Rt. 220  
P.O. Box 3483  
Williamsport, PA 17701  
(570) 398-9820  
Fax (570) 398-9827

Please check above where principal purchases will be made. and return original to Corporate Office.

Erie Representative \_\_\_\_\_

Date \_\_\_\_\_

# CUSTOMER APPLICATION FOR CREDIT

(Application must be signed by owner or authorized officer)

## BUSINESS INFORMATION

Trade/Business Name \_\_\_\_\_

Billing Address \_\_\_\_\_

City/State/ZIP \_\_\_\_\_

Physical Address (if different from above) \_\_\_\_\_

City/State/ZIP \_\_\_\_\_

Phone \_\_\_\_\_ Fax \_\_\_\_\_ E-mail \_\_\_\_\_

Type of Business:  Sole Proprietorship  Partnership  L.L.C.  Corporation  Other \_\_\_\_\_

Year Established \_\_\_\_\_ If Incorporated, Date and State \_\_\_\_\_

List Previous Names and Addresses Under Which You Have Operated a Business:

Have You Ever Applied for Credit at Erie?  Yes  No Federal ID#: \_\_\_\_\_

Credit Line Requested: \$ \_\_\_\_\_ Estimated Monthly Purchases: \$ \_\_\_\_\_

Builder  Building Supply  General Contractor  Remodeler  Subcontractor

Does Applicant Pay Sales Tax?  Yes  No (If no, copy of certificate must be attached)

Does Applicant Require Use of Purchase Order Numbers on Invoices?  Yes  No

Does Applicant Require Use of Job Names on Invoices?  Yes  No

Person to Contact Regarding Invoices \_\_\_\_\_

## CUSTOMER OFFICERS / PRINCIPALS / MEMBERS OR PARTNERS

Name \_\_\_\_\_ Title \_\_\_\_\_

Date of Birth \_\_\_\_\_ Social Security # \_\_\_\_\_ Drivers License # \_\_\_\_\_

Spouse's Name \_\_\_\_\_ Date of Birth \_\_\_\_\_ Social Security # \_\_\_\_\_

Home Address \_\_\_\_\_

Home Phone \_\_\_\_\_ Fax \_\_\_\_\_ Cell Phone \_\_\_\_\_

Name \_\_\_\_\_ Title \_\_\_\_\_

Date of Birth \_\_\_\_\_ Social Security # \_\_\_\_\_ Drivers License # \_\_\_\_\_

Spouse's Name \_\_\_\_\_ Date of Birth \_\_\_\_\_ Social Security # \_\_\_\_\_

Home Address \_\_\_\_\_

Home Phone \_\_\_\_\_ Fax \_\_\_\_\_ Cell Phone \_\_\_\_\_

Name \_\_\_\_\_ Title \_\_\_\_\_

Date of Birth \_\_\_\_\_ Social Security # \_\_\_\_\_ Drivers License # \_\_\_\_\_

Spouse's Name \_\_\_\_\_ Date of Birth \_\_\_\_\_ Social Security # \_\_\_\_\_

Home Address \_\_\_\_\_

Home Phone \_\_\_\_\_ Fax \_\_\_\_\_ Cell Phone \_\_\_\_\_

## BUSINESS TRADE/CREDIT REFERENCES

(List all firms with which applicant has established credit; attach a separate sheet if necessary.)

Name \_\_\_\_\_ Phone \_\_\_\_\_  
Address \_\_\_\_\_ Fax # \_\_\_\_\_  
Name \_\_\_\_\_ Phone \_\_\_\_\_  
Address \_\_\_\_\_ Fax # \_\_\_\_\_  
Name \_\_\_\_\_ Phone \_\_\_\_\_  
Address \_\_\_\_\_ Fax # \_\_\_\_\_  
Name \_\_\_\_\_ Phone \_\_\_\_\_  
Address \_\_\_\_\_ Fax # \_\_\_\_\_  
Name \_\_\_\_\_ Phone \_\_\_\_\_  
Address \_\_\_\_\_ Fax # \_\_\_\_\_

## FINANCIAL REFERENCES

### Checking Accounts:

Bank \_\_\_\_\_ Address \_\_\_\_\_ Account # \_\_\_\_\_  Business  Personal  
Bank \_\_\_\_\_ Address \_\_\_\_\_ Account # \_\_\_\_\_  Business  Personal  
Bank \_\_\_\_\_ Address \_\_\_\_\_ Account # \_\_\_\_\_  Business  Personal

### Loans:

Bank \_\_\_\_\_ Address \_\_\_\_\_ Account # \_\_\_\_\_ Balance Left: \$ \_\_\_\_\_  
Bank \_\_\_\_\_ Address \_\_\_\_\_ Account # \_\_\_\_\_ Balance Left: \$ \_\_\_\_\_

### Real Estate:

Location(s) of Property: (1) \_\_\_\_\_  
(2) \_\_\_\_\_

### Mortgages on Above:

(1) Bank \_\_\_\_\_ Address \_\_\_\_\_ Account # \_\_\_\_\_ Date Purchased \_\_\_\_\_  
Titleholders \_\_\_\_\_ Orig. Bal. \_\_\_\_\_ Pres. Bal. \_\_\_\_\_ Monthly Pmt. \_\_\_\_\_  
(2) Bank \_\_\_\_\_ Address \_\_\_\_\_ Account # \_\_\_\_\_ Date Purchased \_\_\_\_\_  
Titleholders \_\_\_\_\_ Orig. Bal. \_\_\_\_\_ Pres. Bal. \_\_\_\_\_ Monthly Pmt. \_\_\_\_\_

Other Assets: (equipment, trucks, stocks, bonds, etc.)  
\_\_\_\_\_  
\_\_\_\_\_

### Financial:

Check here if a current financial statement is attached. If you cannot submit a current financial statement, please fill out the section below. All information provided will be kept confidential.

Approx. Net Worth: \$ \_\_\_\_\_ Comments \_\_\_\_\_  
Approx. Annual Sales: \$ \_\_\_\_\_ Comments \_\_\_\_\_  
Inventory: \$ \_\_\_\_\_ Accounts Receivable: \$ \_\_\_\_\_  
Other Assets: \$ \_\_\_\_\_ Accounts Payable: \$ \_\_\_\_\_

# CUSTOMER APPLICATION FOR CREDIT

In consideration of the extension of credit by Erie Materials, Inc., and/or its affiliates (hereinafter collectively "Erie"), to the above referenced Customer, and in further consideration of the delivery of certain materials to Customer, the receipt and sufficiency of which is hereby acknowledged, I/we acknowledge and consent to the following credit terms:

1. I/we authorize you to contact all credit and trade references listed above to verify our credit standing.
2. I/we authorize you to obtain a credit report from a credit reporting agency or otherwise investigate my/our credit.
3. I/we understand Erie's existing credit terms are posted on each invoice, and that finance charges of 1 and 1/2% per month may be assessed on invoices not paid in full before the end of the month following the month in which the invoice is tendered. If an account becomes past due, Erie reserves the right to discontinue credit at any time, and all future sales will be on a COD basis. Erie also reserves the right to change credit terms at any time.
4. I/we and Customer acknowledge and agree that this Customer Application for Credit shall represent a master contract, pursuant to which Eric agrees that it shall supply materials on credit, in accordance with its credit policies, as ordered by Customer for any specific project, notwithstanding the fact that Customer may submit separate and distinct purchase orders to Erie, and Erie shall invoice Customer for separate purchase orders so submitted, pursuant to Erie's prevailing credit terms and conditions.
5. I/we individually, jointly and severally guarantee the payment by Customer to Erie according to the terms as stated herein, and on each invoice generated by Erie for materials supplied. I/we agree that this guarantee is irrevocable and unconditional as to payment, and not collection, for so long as Eric supplies materials to Customer on credit, and hereby waive notice of nonpayment of the account by Customer, waiving also notice of presentment, demand for payment or notice of protest of any of Customer's obligations, and notice that Erie has modified or extended credit terms to Customer, without affecting the obligation of the undersigned. I/we acknowledge and consent that all disputes, claims and controversies arising from or relating to this agreement, or the relationship resulting from this agreement, shall be subject to, at Erie's option, binding arbitration in accordance with the rules of the American Arbitration Association, or in a court of competent jurisdiction, which arbitration or legal action may be pursued in Onondaga County, New York.
6. If it becomes necessary to effect collection, whether by a referral to a collection agency or attorney, I/we agree to pay all costs of collection including actual court costs and attorney's fees, or any amount awarded upon proper application.
7. I/we agree that any property or collateral identified above to establish customer's credit worthiness, if held jointly with other parties, entitles Erie to further require the signature of any and all other co-owners of said property, whether spouse, associate or otherwise.
8. I/we understand and acknowledge that this guarantee is binding upon my/our heirs, executors, successors and/or assigns.

Dated as of the date set forth above: \_\_\_\_\_

## PLEASE COMPLETE ACCORDING TO THE CUSTOMER INFORMATION SET FORTH ABOVE

**CORPORATION** - Must be signed by at least two officers as individuals and not in any corporate capacity

\_\_\_\_\_  
Signature

\_\_\_\_\_  
Type or Print Name

\_\_\_\_\_  
Signature

\_\_\_\_\_  
Type or Print Name

**LIMITED LIABILITY COMPANY** - Must be signed by at least two members and not in any corporate capacity

\_\_\_\_\_  
Signature

\_\_\_\_\_  
Type or Print Name

\_\_\_\_\_  
Signature

\_\_\_\_\_  
Type or Print Name

**PARTNERSHIP** - Must be signed by at least two partners

\_\_\_\_\_  
Signature

\_\_\_\_\_  
Type or Print Name

\_\_\_\_\_  
Signature

\_\_\_\_\_  
Type or Print Name

**SOLE PROPRIETORSHIP** - Must be signed by husband and wife, if applicable

\_\_\_\_\_  
Signature

\_\_\_\_\_  
Type or Print Name

\_\_\_\_\_  
Signature

\_\_\_\_\_  
Type or Print Name